

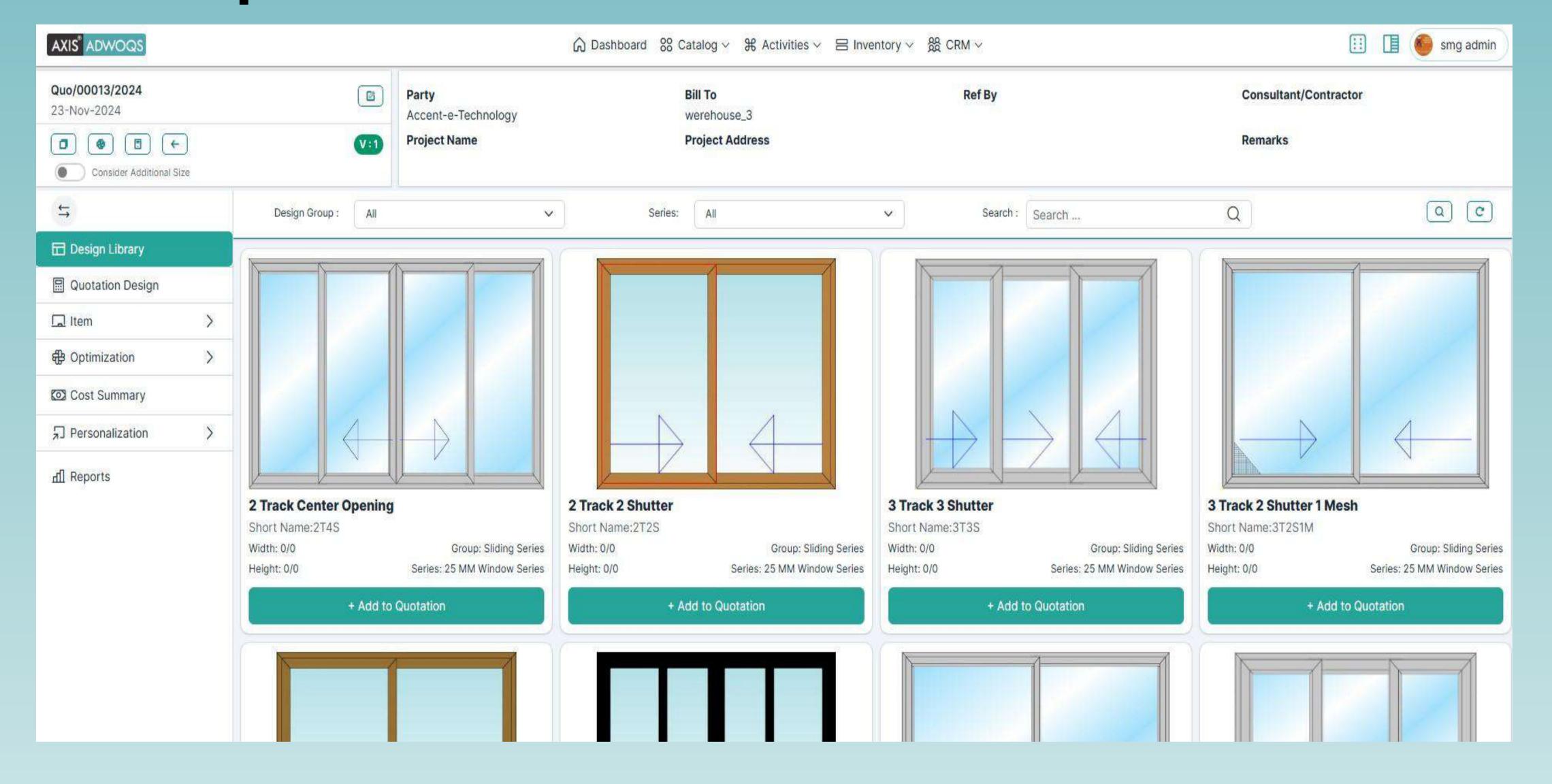
**AXIS**® – **D**oors & **W**indows **O**ptimization and **Q**uotation **S**oftware. This Software application is designed for the specific need of Aluminum & uPVC doors and window makers & Profile .

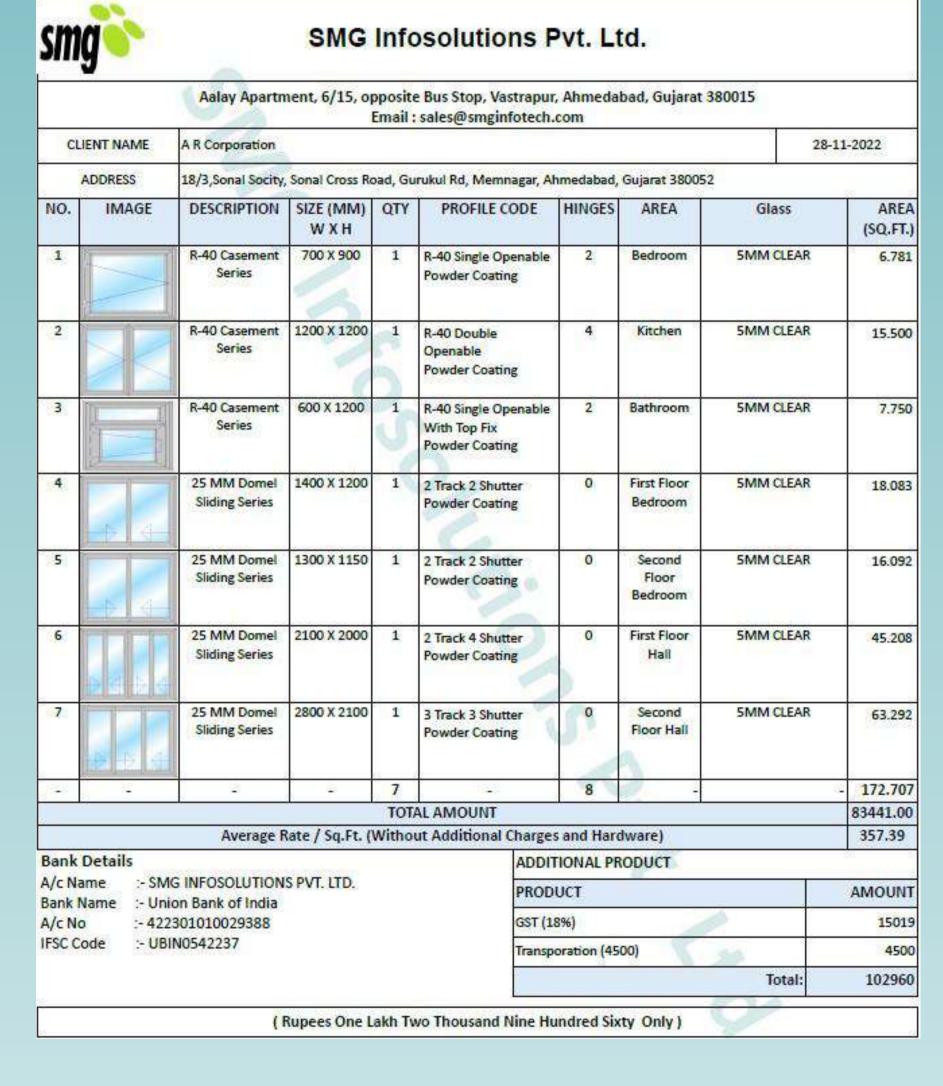
It is helpful in generating

- Quotations (Profile/Doors & Windows)
- Bill of Materials (BOM)
- Optimised cutting sheets

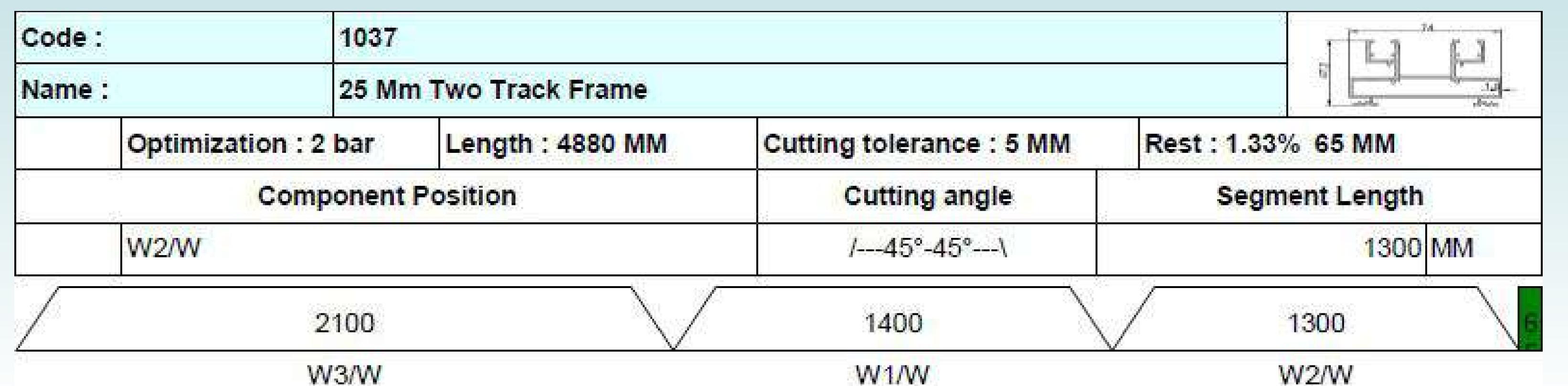
- Purchase Order
- Maintaining Stock of profiles & hardware
- CRM Inquiry & Follow Up

# Quick quotations





# Optimized cutting sheet





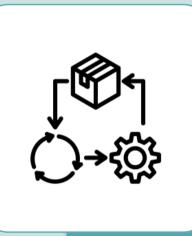
### Definitions

- Items (Aluminum&uPVC Profile, Glass, Hardware like locks, gasket etc.)
- Customers, Suppliers, Sales Staff
- Customer category, City, Country, State, Brand. Item group, Design group, Finishing Type
- Voucher Series, Item-sub-group, Profile Series, dependencies



## Designs

- Unlimited typologies e.g. 2 Track 2 Shutter (2T2S),
  3 Track 6 Shutters (3T6S), Outside openable
- Design Series & groups, design-wise labour charges
- Design definition Formula, short-codes & parameter-based BOM, cutting angles & associate multiple images



### Production\*

- Optimisation based on actual measurement & from the available stock
- Production size tolerance. Blade thickness considerations
- Wastage & Scrap
- Transfer selective wastage to stock & remove remaining waste



#### Order

- Generate order (for extrusion, glass, hardware)
  Based on quotation, production or manual
- Print Order (with & without rates)



# Reporting\*

- Design sheet with BOM, item images
- BOM, cost summary, quotation and item summary based on Quotation and/or based on Production
- Wall Charts
- Quotation status reports open, WIP, close across party, design, between dates (MIS)
- Site survey sheet
- Cutting optimization & layout sheet based on quotation & production - Normal and Graphical
- Stock ledger, Stock Status, Inward/Outward Register
- Reports & Filtered views can be exported to Excel, word, pdf.
- Material Consumption, label printing for items and finished windows



## Stock Inventory\*

- Maintain Stock of Profiles (quantity & length) & hardware
- Issue & return of profiles for finishing
- Waste stock, fresh stock



## Integrated CRM

- Manage Leads and Enquiries
- Assign leads to team members, add notes, and track their status in real-time.
- Lead Progression and Workflow
- Follow-Ups and Reminders
- Automated reminders by Email



### Quotation

- Make project quotation quickly & accurately.
  Maintain Versions & Status
- Quotation Calculations methods Cost+, Total Cost, (Total Cost - Wastage)
- Design group, typology, finishing & Glass selection
- Generate BOQ/BOM.
- Facility to change Item/Item Group
- Calculate/Add Wastage % for Aluminum, Hardware, Glass
- Calculate Actual/Chargeable size of Glass based on Variance
- Additional costs (GST, Freight etc.) & Discounts
- Custom Terms & Conditions
- Super quick Optimisation Item-wise, Design-wise, Finish-wise. Options to add multiple standard lengths & custom lengths. Minimum Wastage



## Other Features

- Rate update for profile, glass, hardware
- Printing Parameters and Defaults
- 1-D optimisation without design definition
- Multiple Quotation layouts Options
- Export/Import Design data with BOM & Formulas
- Multi-unit functionality Inch, Dora & mm
- Custom water marking on select reports
- Windows/Doors Picture Making utility

\*Disclaimer: Some features listed in this brochure are part of our development roadmap, version-dependent, specially for ZAK-2024 and may not yet be available in the current version. These will be introduced soon in upcoming updates.

## SMG Infosolutions Pvt. Ltd.

- ♠ 6/15, Aalay, Opp Bus Stop, Vastrapur, Ahmedabad-380015 Gujarat, India
- contact@smginfotech.com
- www.smginfotech.com

- +91-9429199567
  - +91-9428826197
  - +91-9898067783
- in https://bit.ly/smg-link
- G https://bit.ly/smg-gr
- https://bit.ly/smg-yt

